

ANDREW NAEGELE

Applied AI Builder · Product Strategist · Forward-Deployed Problem Solver

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SUMMARY

I find the real problem inside a business and build the working system that removes it — usually in the first meeting. Fifteen years as a founder and operator; the last three spent walking into other founders' companies, diagnosing from their data, and shipping the fix: prototypes, AI agents, internal tools, full products. Shipped a production SaaS solo (CallVault, 214K lines, 40-tool MCP server). Doubled a company's revenue in ten weeks as COO. 200+ recorded teaching sessions. Now looking for one team where that pattern compounds.

SELECTED WORK

CallVault — Founder & sole engineer

Dec 2025–present

Conversation-intelligence platform exposing every recorded, transcribed call to Claude/ChatGPT via a 40-tool MCP server.

- Shipped solo: 3,302 commits, ~214K lines TypeScript, 283 migrations, 79 Supabase edge functions, 277 unit + 67 e2e tests.
- Deleted ~39K lines of in-app RAG in Jan 2026 and went MCP-first ("AI-ready, not AI-powered") — before it was the obvious call.
- Live for three organizations; 580+ recorded calls under management.

AI Simple / 7X Systems LLC — Founder, applied-AI consulting & products

2024–present

Diagnose → design → prove → install for founders of 7–9-figure businesses. Hired on evidence, not proposals:

- **Jon Benson (BNSN.ai)**: prototyped a SaaS UI in 3–4 days; hired over a finalist vendor to lead the next-gen UI (5-figure engagement).
- **Anik Singal (Lurn / Comply.ly)**: solved an FTC earnings-claim detection problem his team was stuck on, on the first call; led a 4-month engagement.
- **8-figure PE investor**: built an AI due-diligence pre-screen replacing ~\$50K/deal in outside fees. **Pally**: advised on activation/retention, designed the referral-handoff feature they committed to build.
- **Commercial real estate (CORFAC brokers)**: presentation prep 60 hrs → 15 min; \$120K copyright liability resolved in <1 week; lead flow 3–4/mo → 8–10/wk; co-built a 12-week AI cohort.
- **Clockwork.ai**: rebuilt buyer analysis from 1,089 CRM deals + 617 calls; corrected a 35% churn misread; published a blind two-model review.

Lead Gen Jay — Chief Operating Officer

Jun 2024–Oct 2025

- Took monthly revenue from ~\$45K to ~\$97K in ten weeks by rebuilding the acquisition engine (weekly partner masterclasses, 100–130 live attendees, 150K+ list).
- Designed a refund-intercept funnel that recovered 49 of 50 refund requests.
- Hosted weekly cohort onboarding; 79 recorded sessions.

Oxygen Labs — Co-founder · 2023–2024 — AI voice agents for appointment setting, before the category existed.

iFix Enterprises — Founder · 2019–2024 — built a seven-figure single-location repair business from zero.

BUILDS & WRITING

LifeOS — personal AI OS (Next.js, Python daemon, Swift menubar, 22 connectors, 300+ skills; 35K+ logged events) · **Backstage** — signed, notarized macOS app (Tauri/Rust) · **Hinges** — newsletter on AI as external executive function for ADHD founders · Keynote: Masters of Fate, Cabo, Mar 2026 (7-figure operators).

SKILLS

Applied AI: Claude Code, MCP servers, agent harnesses, prompt/context engineering, evals, RAG · **Build**: TypeScript/React/Next.js, Supabase/Postgres, Deno edge functions, Python, Swift/SwiftUI, Rust (Tauri), Bun · **Product**: 0→1 discovery, prototyping, systems design, customer research · **Commercial lens**: offer design, positioning, CRM/data forensics, lifecycle systems.

CREDENTIALS

Certified Chief AI Officer (chiefaiofficer.com) · Lovable Vibe Coding · Top 1% of ChatGPT users by volume (OpenAI 2025 recap)